



TROMPETER

ELECTRONICS, INC.

31186 La Baya Drive, Westlake Village, CA 91362-4047

An ISO9001 Company

BILL BERGER, TECH SUPPORT

818.865.6534

bill.berger@trompeter.com

TECHNICAL NOTE

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This technical note is regarding our 8pt and 12pt series center contact indenters used with our 75 ohm BNC, TNC and Mini-Weco connectors. Currently, we have 6 different indenters. Some only do BNC plugs like the 010-0055 and 010-0080, while others like the 010-0097 and 010-0098 does both BNC and mini-weco plugs. This has caused a lot of confusion with our customers, required us to make numerous and unnecessary modifications to tools kits, which has been huge distraction for engineering and customer service. This has also diluted any economy of scale that could be achieved by standardizing on fewer models.

To eliminate some of these issues we are going to emphasize the sale to our customers the 010-0097 8pt and 010-0098 12pt multifunctional indenters and de-emphasize all the other models. This will be accomplished by supplying only the above models in any new tool kit designs, as well as making them more attractive price and availability wise. We will not eliminate the other models, but they will be made less attractive price and availability wise to convince customers to convert. This will not effect the 010-0088, which is the 8pt indenter used for socket contacts.

If you need any further amplification, or your customer asks a question that is not addressed, contact Bill Berger in Technical Support at (818) 865-6534, or e-mail bill.berger@trompeter.com. We look forward to your questions.