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Media Contact:  
Janna Kostus  
Emerson Network Power  
Connectivity Solutions  
+1.847.739.0354  
[janna.kostus@emerson.com](mailto:janna.kostus@emerson.com)

## **Trompeter Performance Improvements Validated in 2007 Bishop Survey**

**– Overall Customer Ranking Jumps Three Positions; Highest Scores in Technical Expertise and Customer Service Measures –**

**BANNOCKBURN, IL (December 29, 2007) ---** Trompeter Electronics, a wholly-owned subsidiary of Emerson Network Power Connectivity Solutions and leading producer of RF interconnect product, has increased their overall customer performance rating by three positions in the 2007 Bishop & Associates Connector Industry Survey. Trompeter's ranking rose to seventh overall, and gains in 4 of 5 of the most important measures (technical expertise, quality of inside sales assistance, hitting acknowledged ship dates, and product quality) which drove the overall rating improvement.

Trompeter's highest overall performance ratings in the survey were for technical expertise and field sales support. These ratings are highly rewarding due to staffing initiatives that begun two years ago in both areas.

Trompeter executives attribute the increase in performance ratings by customers to process improvements implemented in 2005 during the company's consolidation of operations in its Mesa, AZ manufacturing facility. According to Dale Reed, vice president of Stratos Optical and Trompeter sales for parent company Emerson, "Trompeter has once again fully achieved industry leading performance levels in lead time and on-time delivery, and has completed the implementation of engineering and manufacturing process innovations in our Mesa, AZ facility. We're very proud that Trompeter customers perceive a positive change in our traditional strengths in delivering rock-solid quality and design-rich part performance."

### **About Bishop & Associates**

Bishop & Associates, Inc. is a market research firm specializing in the global electronic connector market. The firm conducts ongoing research to provide in-depth and up-to-date market information, including a monthly newsletter entitled “The Bishop Report and The Connector Industry Yearbook”, an annual review of the connector industry. Bishop & Associates also produces many off-the-shelf studies that analyze regional and global markets, connector products, and technologies. Ron Bishop, a regular on the technology speaker’s circuit, is the featured keynote speaker for the International Institute of Connectors and Interconnect Technologies (IICIT) 39<sup>th</sup> Symposium upcoming in May of 2008, see [www.iicit.org](http://www.iicit.org).

### **About Trompeter**

Trompeter, now a wholly owned subsidiary of Emerson Network Power Connectivity Solutions is a respected producer of RF interconnects products, including RF connectors, patching, cable assemblies and related tools for coaxial, twinax, and triax applications markets worldwide. Trompeter is ISO9001/2000 registered, and also meets the requirements of MIL-I-45208. The company is co-located with Semflex, a sister company, at 5550 E. McDowell Rd., Mesa AZ.

### **About Emerson Network Power Connectivity Solutions**

Emerson Network Power Connectivity Solutions serve the needs of wireless communications, telephony and data networks, CATV, security systems, health care and industrial facilities with a full spectrum of broadband RF copper and fiber optic connectivity products. For more information, visit [www.emersonnetworkpower.com/Connectivity](http://www.emersonnetworkpower.com/Connectivity).

### **About Emerson**

Emerson (NYSE: EMR), based in St. Louis, is a global leader in bringing technology and engineering together to provide innovative solutions to customers through its network power, process management, industrial automation, climate technologies, and appliance and tools businesses. Sales in fiscal 2007 were \$22.6 billion. For more information, visit [www.Emerson.com](http://www.Emerson.com)

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